



Business Partnering: A Practical Handbook

By Steven Swientozielskyj

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A Business Partner is a professional who supports and advises strategic and operational decision-making through insights that drive better business performance. Often as a result of external changes, business partners must respond quickly to map out the future strategic development, keep the firm competitive and ensure all objectives and legal requirements are met.

In this book, business partnering expert Steven Swientozielskyj introduces a framework that provides a set of practical tools and techniques via a simple six stage model that, when replicated, will take the practitioner from start to finish through strategic change; from the formation and agreement of the strategy to its delivery and sustainability.

Business Partnering is a one-stop shop for understanding this important phenomenon and as such will be vital reading for practitioners and academics in the business arena.

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Business Partnering: A Practical Handbook By Steven Swientozielskyj Bibliography

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Editorial Review

Review

'Business Partnering captures the very best of Steve's own transformational and world-class experience and blends it with the latest research and success stories. Steve has made it available in a readily digestible way for all existing and aspiring practitioners. This wonderful resource is a 'must-have' for all business partners and indeed for anyone where multi-disciplinary teamwork is essential for success.' - David Murphy, Retired Head of HR Services, Network Rail, UK

'Business Partnering is a must read for professionals seeking to differentiate their practiced approach to increase the value of their outputs. This practical handbook has an abundance of concise evidential reference points from numerous theoretical models and frameworks that can be directly applied in the professional practices. The author has a leading edge view on business partnering and this handbook will be my go-to-guide for many years to come.' - Milgintas Milo Mazeika, Assistant Management Accountant, Mentee, United Kingdom

'Steve has uniquely brought together the various facets of business partnering and structured the content around a six stage general model. The combination of relevant research and techniques, together with Steve's own real life case studies, provide an excellent guide for practitioners wishing to enhance their knowledge within organisations. This excellent book provides business partners with the insight necessary to make positive changes within their sphere of influence.' - Stephen J. Smith, Head of Finance Shared Services, Network Rail, UK

'The handbook of business partnering is an authoritative guide for any professional who interacts with stakeholders. The general model provides a framework that all professionals can apply to a multitude of circumstances. I particularly enjoyed the sections on how to develop trust and how to deal with conflict. This sets a new standard and therefore a must read for those who interact with stakeholders.' - David Stanford, Vice President, The Chartered Institute of Management Accountants, UK

'Business Partnering is an excellent book which captures how to create a culture of excellence in todays highly competitive environment. By combining key areas into a 6 stage model, Steve has provided a real-life useable guide on how to improve organisational performance, teamwork and engagement. Applying Steve's frameworks in my current workplace has already led to a number of success stories. This book will most definitely be by my side throughout my career.' - Samantha Risby, District Manager, Signet, UK

About the Author

Steven Swientozielskyj BA (hons), FCMA, MBA, CGMA, is an international speaker and expert on world class improvements relating to complex service and change issues.

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Kathleen Huckaby:

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