



Trump: The Best Real Estate Advice I Ever Received: 100 Top Experts Share Their Strategies

By Donald J. Trump

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Donald Trump has gathered in one book the best advice on real estate from the brightest and most experienced people...

“Don’t try to take the last penny off the table; make sure that the people who buy from you also make money. If not, they won’t buy from you again.” –Michael Shvo, Founder of the Shvo Group and “the most successful young real estate broker in New York”

“Mom said, ‘If you don’t have big breasts, put ribbons in your pigtails.’ Good salesmanship is nothing more than maximizing the positive and minimizing the negative. Although your competition might offer something you can’t match, that doesn’t matter. What matters is that you identify and play up what you’ve got.” –Barbara Corcoran, Founder of the Corcoran Group, New York City’s leading real estate company

“Real estate can be so much fun you almost feel guilty earning money at it!” –Monda Bassil, President of Prestigious Properties of New York

“When you sell real estate, pay tax only if you want, when you want, and in the amount you decide.” –Gary Gorman, Founder of 1031 Exchange Experts, LLC, and author of Exchanging UP!

“Whether it is a real estate deal or any other venture, the key is to find something you enjoy doing, and then do it better than anyone else—because success comes easier to people who follow their passion.” –Donald Trump, Jr., Executive Vice President of Development and Acquisitions for The Trump Organization

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About the Author

Donald J. Trump is the very definition of the American success story, with interests in real estate, gaming, sports, and entertainment. He also owns a magazine, an online university, an online travel agency, and has a radio program and the hit television series, *The Apprentice*. In partnership with NBC Television Network, he owns the Miss Universe, Miss USA and Miss Teen USA Pageants. All seven of his books have become bestsellers.

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